

SWDAA COOLER

sounds like water cooler



WELCOME TO THE SWDAA COOLER!

This edition we will focus on sharing resources about techniques to help you negotiate and compromise.

RECOMMENDED READING

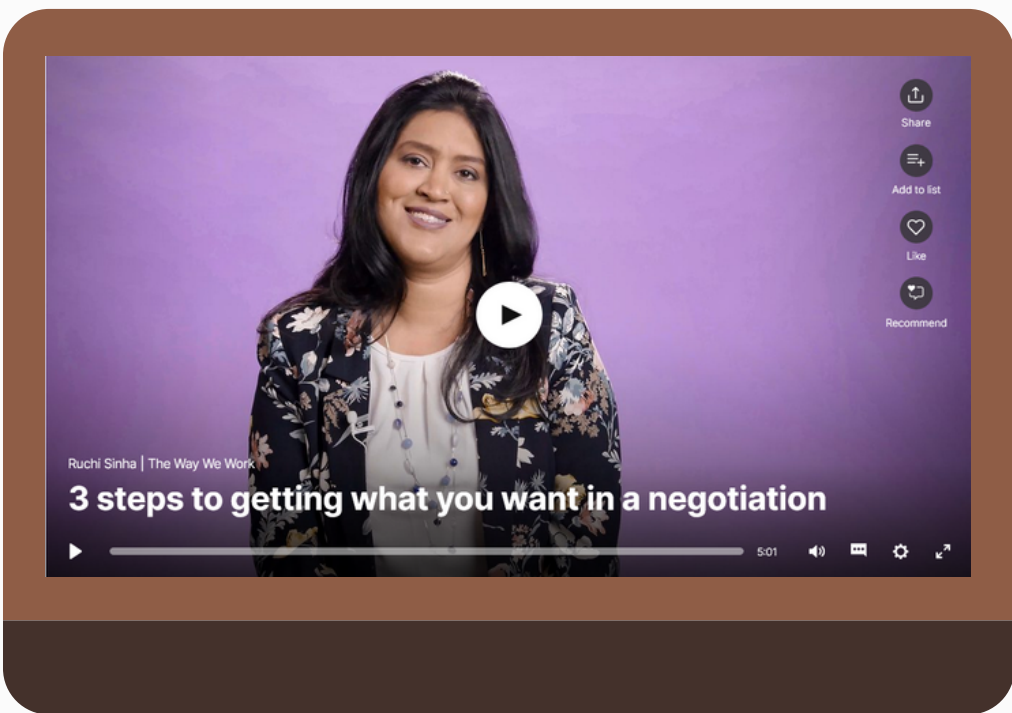
- Essential Negotiation Skills - the basics you need to know!
- How to Negotiate Salary - insights on how to ask for the pay you deserve
- Emotion & the Art of Negotiation - strategies for how to handle emotion during a negotiation
- Negotiating Your Next Job - thinking about the "what" and "how" of your job

PODCAST EPISODES

- Career Chasers - Salary Negotiation Myths
- All the Hacks - Mastering the Art of Negotiation with Kwame Christian

WATCH THIS!

TED - Ruchi Sinha: 3 steps to getting what you want in a negotiation



QUARTERLY QUESTION

Answer our Quarterly Question and be entered for a chance to win an Amazon Gift Card! Share in the Facebook comments or email the SWDAA Programs Director at swdaaprograms@gmail.com

What has been your most successful negotiation?

